A Limited Liability Partnership Including Professional Corporations

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DEC - 9 2002

December 9,2002

PROGRAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

VIA HAND DELIVERY

Ms. Barbara **A.** Kreisman Chief, Video Division Media Bureau Federal Communications Commission 445 12th Street, S.W., Room 2-A666 Washington, D.C. 20554

Re: Applications for Transfer of Control of Hispanic Broadcasting Corp., and Certain Subsidiaries, Licensees of KGBT(AM), Harlingen, Texas *et al.* (Docket No. MB 02-235, FCC File Nos. BTC-20020723ABL *et al.*)

Dear Ms. Kreisman:

This letter is to respond to your letter of November 29,2002 requesting supplemental information from the applicants in the above-referenced proceeding regarding the ownership interest that Univision Communications Inc. ("Univision") will hold in Entravision Communications Corporation ("Entravision") after Univision's merger with Hispanic Broadcasting Corporation ("HBC"). As previously indicated in Univision's submissions to the Commission, Univision currently has no representation on Entravision's board of directors, and, prior to consummation of the HBC merger, all of Univision's stock holdings in Entravision will be converted into a new preferred, nonvoting stock that has no right of board representation or other board rights.

With regard to the specific type of non-voting stock that Entravision will issue to Univision in exchange for Univision's existing Entravision stock, Entravision has not indicated to Univision the Series by which the stock will be known, but it will be preferred, non-voting stock which will automatically convert into Entravision Class A common stock should Univision sell the stock to an unrelated third party. As mentioned above, the preferred stock will have no right to elect directors, but will have certain rights associated with it consistent with rights that have been previously approved by the Commission with regard to non-attributable ownership interests. These rights, as presently proposed, will require Entravision to obtain Univision's consent (not to be unreasonably withheld) to buy or sell assets at a price in excess of \$25,000,000, to incu

Ms. Barbara A. Kreisman December 9,2002 Page 2

debts in excess of five times Entravision's Earnings Before Interest, Taxes, Depreciation, and Amortization ("EBITDA"), or to issue additional shares (except in specified circumstances) that would dilute Univision's interest in Entravision. In addition, the stock will have approval rights on certain major corporate events such as merger of Entravision with another entity, business consolidation, business combination, dissolution, liquidation, termination of corporation, or the sale of television stations that are Univision affiliates. While the Commission has repeatedly held that such rights are permissible and do not create attribution, the Commission should be aware that some of these rights are currently the subject of discussions with the Department of Justice and therefore could be modified as a result. Regardless, at the time of the HBC merger and thereafter, Univision will have no directors on the Entravision board, no direct or indirect ability to select or elect directors of Entravision, and no voice in the business or affairs of Entravision other than limited rights necessary to protect its investment in the context of certain major corporate actions and limited rights regarding Univision's network affiliates.

Your letter of November 29 also requested supplemental information regarding any accounts payable Entravision may currently have outstanding to Univision, and the impact, if any, of such accounts payable on Univision's debt/equity interest in Entravision. The accounts payable referred to in the most recent Entravision 10-K filed with the Securities and Exchange Commission represent the amount Entravision owes to the Univision Network in commission fees for national spot sales made by Univision on behalf of Entravision stations airing Univision programming. The monthly commission fees vary significantly by month depending upon the number of national spots sold and aired on Entravision television stations in a particular month. The typical monthly amount, however, is substantially less than the \$1,145,000 listed in Entravision's 10-K, which reflects an accrual of multiple months of commission fees that Entravision failed to timely pay.

The November 29 letter also requested that Univision comment as to whether outstanding accounts payable should be considered in a debt/equity calculation. Because such accounts payable are typically paid out as they are incurred, the question of whether an entity's failure to timely pay its accounts payable might create an accrued "debt" for purposes of a debt/equity calculation appears to have never been addressed by the Commission. However, Univision is unaware of any prior Commission cases in which accounts payable have been included in a debt/equity calculation, and there are certainly a number of practical reasons to exclude such amounts from the calculation. First, it is far from clear how a licensee's failure to timely pay amounts due its program source indicates that the program source has influence over the licensee. Second, inclusion of accounts

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payable in the debtfequity calculation creates a situation where a programmer's debtfequity in a licensee can change on literally an hourly basis as various accounts payable are paid. Third, if accounts payable by a licensee are part of the debtfequity calculation, then a licensee's accounts receivable would also need to be considered. For example, if a network had a 33.5%debt/equity interest in an affiliate, but owed the affiliate a significant amount in unpaid network compensation payments, it is unlikely that the Commission would want to treat the interest as non-attributable, but that is the result an "accounts payable/receivable" debt/equity calculation might create. In fact, that issue is raised here, as the financials in the 10-K filing submitted in the National Hispanic Policy Institute Reply also reference amounts that were then due Entravision in network compensation from Univision. The Commission has not previously provided any guidance as to whether accounts payable and receivable should be considered in a debtfequity calculation and, if so, whether a licensee's accounts receivable should be subtracted from the accounts payable before attempting that calculation.

Fortunately, finding an answer to these complex questions is unnecessary here. Even the full \$1,145,000 account payable referenced in Exhibit 6 of the National Hispanic Policy Institute Reply represents only 0.07% of the debtfequity of Entravision, leaving Univision with a 23.82% debtfequity interest in Entravision (based on Entravision's most recent 10-K filing) even if Entravision's full accounts payable to Univision are included in that calculation. This is far below the 33% debt/equity attribution threshold and should put to rest any concerns regarding Univision's post-merger attribution in Entravision.

Attached hereto are a number of "worst case" debt/equity calculations which include Entravision's accounts payable to Univision without any offsets for accounts receivable from Univision. The first page of calculations utilizes the actual amount paid by Univision for its Entravision stock in calculating the debtfequity, whereas the second page utilizes the market price of Entravision stock during the relevant time period. Each page contains three different calculations of Univision's debtfequity in Entravision, which are based upon: (a) the 10-K filed with the SEC in **2002** by Entravision, which represents the most recent audited financials for Entravision; (b) the most recent 10-Q filed with the SEC by Entravision, which represents the most recent financial information released by Entravision; and (c) Univision's even more recent estimate of amounts currently due from Entravision, which includes both national spot sales commission fees as well as recent unpaid reimbursement amounts due Univision from Entravision for certain Univision station operating costs incurred by Univision stations for which Entravision handles local sales and marketing. **As** requested in your letter, also attached is a declaration of personal knowledge regarding the information herein that is not yet on file with the Securities and

Ms. Barbara A. Kreisman December 9,2002 Page 4

Exchange Commission, as well as the relevant pages from Entravision's financial statements filed with the SEC that were utilized in the debt/equity calculations.

We hope that this letter fully addresses your request for supplemental information regarding the applications. Please let us know if you require anything further.

Sincerely,

Scott R. Flick

hott R. Flick

cc: National Hispanic Policy Institute (Via Hand Delivery)
c/o Arthur V. Belendiuk, Esq.
Smithwick & Belendiuk, P.C.
5028 Wisconsin Avenue, N.W.
Suite 301
Washington, D.C. 20016

Elgin FM Limited Partnership (Via Hand Delivery) c/o Harry F. Cole, Esq. Fletcher, Heald & Hildreth, P.L.C. 1300 North 17th Street, 11th Floor Arlington, **VA** 22209-3801

Hispanic Broadcasting Corporation (Via Hand Delivery) c/o Lawrence N. Cohn, Esq.
Cohn and Marks LLP
1920N Street, N.W.
Suite 300
Washington, D.C. 20036-1622

Enclosures

Amounts Held by Univision in, or Owed to Univision by, Entravision	Equity Shown at Historic Cost				
Equity Values Based on Historic Cost of Entravision Shares	Audited 12/31/2001	Unaudited 9/30/2002	Unaudited 10/31/2002		
Entravision Liabilities to Univision					
Current:					
Current Maturities of Long Term Debt	\$0	\$0	0		
Advances payable, related parties	\$0	\$0	0		
Accounts payable and accrued expenses	\$1,145,000	\$1,641,930	\$2,688,396		
Notes Payable Other Long-term Liabilities	\$0 \$0	50 \$0	0		
Deferred Taxes	\$0 \$0	\$0 \$0	0		
Total Entravision Liabilities to Univision	\$1,145,000	\$1,641,930	52,688,396		
Commitments and contingencies to Univision					
Mandatorily Redeemable Series A Convertible Preferred	\$0	\$0	\$0		
Univision's Shareholders Equity In Entravision(at cost of investment)					
Class A Common (14,943,231 Shares)	\$244,600,000	5244,600,000	\$244,600,000		
Class B Common (0 Shares)	50	50	50		
Class C Common (21,983,393 Shares)	0,000,000	\$120,000,000	\$120,000,000		
Total Equity	1,600,000	\$364,600,000	\$364,600,000		
Total Univision Liabilities and Equity	\$365,745,000	\$366,241,930	\$367,288,396		
Calculation of Equity Debt Plus					
Recap:					
Liabilities to Univision	\$1,145,000	51.MI.930	\$2,688,398		
Equity held by Univision	\$364,€ 30,000	\$364,600,000	\$364,600,000		
Total Liabilities to and Equity Held by Univision	\$365,7 45,000	\$366,241,930	\$367,288,398		
Entravision Total Assets (from Entravision Balance Sheet in Entravision	\$1,535,517,000	\$1,641,930,000	51,641,930,000		
SEC Form 10-K[12/31/01] or most recent Entravision SEC Form IO-Q [9/30/02 and 10/31/02])					
Univision Equity Debt Plus Calculation	23.82%	22.31%	22.37%		
(Total Liabilities to and Equity Held by Univision as a Percentage of Entravision Total Assets. Calculated by dividing Total Univision Liabilities and Equity by Entravision Total Assets.)					

NOTE. Because no Entravision balance sheet as of 10131102 is available to Univision. Univision has used the Entravision 9130102 balance Sheet for the 10131102 calculations The amount of Liabililities used in the 10/31/02 computation is based On Univision's

internal records.

	Equity Sh t Mark at					
Amounts Held by Univision in, or Owed to Univision by, Entravision	(\$11 95/share)	(\$ 3ha e)	1 1.96/Shar			
Equity Values Based on Market Price of Entravision Shares	Audited 1213112001	itec 002	Unaudited 10/31/2002			
Entravision Liabilitiesto Univision Current						
Current Maturities of Long Term Debt	\$0	\$0	\$0			
Advances Davable related parties	50	\$0	\$ŏ			
Accounts payable and accrued expenses	\$1,145,000	\$1,641,930	\$2,688,396			
Notes Payable	\$0	\$0	\$0			
Other Long-term Liabilities	\$0	\$0	\$0			
Deferred Taxes	\$0	\$0	\$0			
Total Entravision Liabilities to Univision	\$1,145,000	\$1,641,930	\$2,666,398			
Commitments and contingencies to Univision						
Mandatorily Redeemable Series A Convertible Preferred	\$0	\$0	\$0			
Univision's Shareholders Equity in Entravision (at market price on date shown)						
Class A Common (14,943,231 Shares)	\$176,571,610	\$197,997,811	\$176,721,043			
Class B Common (0 Shares)	\$0	50	\$0			
Class C Common (21,983,393 Shares)	\$262,701,534	\$291,279,944	\$262,921,368			
Total Univision Equity	\$441273.145	\$489,277,755	\$441,642,41			
Total Univision Liabilities and Equity	\$442,416,145	\$490,919,665	\$444,330,809			
Calculation of Equity Debt Plus						
Recap						
Liabilitiesto Univision	\$1,145,000	\$1,641,930	\$2,688,396			
Equity held by Univision	\$441,273,145	\$489,277,755	\$441,642,411			
Total Liabilitiesto and Equity Held by Univision	\$442,418,145	\$490,919,685	\$444,330,609			
Entravision Total Assets	\$1,841,326,457	\$2,165,974,909	\$2,016,580,552			
(Total Assets from Entravision Balance Sheets of 12131101 and 9130102 [12/31/01 = \$1,535,517,000; 9130102 = \$1,641,930,000; 10131102 = \$1,641,930,000] increased by an amount equal to the difference between the Balance Sheet Value of Equity and the Market Price Of All Entravision Equity [12/31/01 = \$305,809,457; 9130102 = \$524,044,909; 10131102 = \$374,650,552])			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Equity Debt Plus Calculation (Total Liabilitiesto and Equity Held by Univision	24.03%	22.67%	22.03%			

(Total Liabilitiesto and Equity Held by Univision as Percentage of Entravision Total Assets, as adjusted to reflect Difference between Balance Sheet value of Equity and Market Price of Equity. Calculated by dividing Total Univision Liabilities and Equity by Entravision Total Assets.)

NOTE. Because no Entravision balance Sheet as of 1013112002 is available to Univision Univision has used the Entravision 9130102 balance sheet for the 10/31/02 Calculations. The amount Of Liabilities used in the 10131102 computation is based on Univision's internal records.

NOTE: The stack prices Shown are based an the closing price on the New York Stock Exchange for Entravision (Symbol: EVC) as of the dates shown.

DECLARATION

I, James Johannesen, do hereby declare under penalty of perjury that the following is true and correct. I am Vice President and Corporate Controller of Univision Communications Inc. ("Univision"). I have reviewed Univision's response to the Commission's November 29,2002 inquiry regarding the pending applications for transfer of control of Hispanic Broadcasting Corp. and certain subsidiaries. The facts stated therein, except those based on official records or corporate documents, such as those filed with the Securities and Exchange Commission, are true to the best of my personal knowledge and belief.

James Johannesen James Johannesen

Dated: 149/or

10-K 1d10k.htm FORM 10-K FOR THE PERIOD ENDED 12/31/2001

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SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K

X	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the Fiscal Year Ended December 31,2001
	OR
	TRANSITION REPORT PURSUANT TO SECTION $13\mathrm{OR}\ 15(d)$ OF the Securities exchange act of 1934
	For the Transition Period from to
	Commission File Number 1-15997

ENTRAVISION COMMUNICATIONS CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 95-4783236 (I.R.S. Employer Identification No.)

2425 Olympic Boulevard, Suite 6000 West Santa Monica, California 90404 (Address of principal executive offices, including Zip Code)

Registrant's telephone number, including area code: (310) 447-3870

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Class A Common Stock

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark whether the registrant (1) has filed all reports required to he filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \boxtimes No \square

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in **Part** III of this Form 10-K or any amendment to this Form 10-K. \Box

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders Entravision Communications Corporation Santa Monica, California

We have audited the accompanying consolidated balance sheets of Entravision Communications Corporation and subsidiaries as of December 31,2001 and 2000, and the related consolidated statements of operations, equity and cash flows for each of the three years in the period ended December 31,2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. **An** audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Entravision Communications Corporation and subsidiaries as of December 31,2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31,2001 in conformity with accounting principles generally accepted in the United States of America.

/S/ McGladrey & Pullen, LLP

Pasadena, California February 8,2002

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ENTFUVISION COMMUNICATIONS CORPORATION

CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share data)

	December 31,		1,	
	2001		2000	
ASSETS				
current assets Cash and cash equivalents	\$	19,013	\$	69,224
Receivables: Trade, net of allowance for doubtful accounts of 2001 \$4,851; 2000 \$5,966 (including amounts due from Univision of 2001		44.440		20.274
\$599; 2000 \$0) Prepaid expenses and other current assets (including amounts from related parties of 2001 \$1,189; 2000 \$273)		44,143 6,308		38,274
Deferred taxes	_	4,487		11,244
Total current assets Property and equipment, net		73,951 181,135		122,053 169,289
Intangible assets, net Other assets, including amounts due from related parties of 2001 \$322; 2000 \$562 and deposits on acquisitions of 2001 \$431; 2000	1,	268,351	1,	,255,386
\$2.689		12,080		13,765
	\$1,	535,517	\$1,	560,493
LIABILITIES, MANDATORILY REDEEMABLE PREFERRED STOCK AND STOCKHOLDERS' EQUITY				
Current liabilities Current maturities of long-term debt	\$	3,341	\$	2,452
Advances payable, related parties Accounts payable and accrued expenses (including related parties of 2001 \$1,699; 2000 \$71 I which includes amounts due to		l18		201
Univision 2001 \$1,145; 2000 \$362)		25,210	_	30,274
Total current liabilities		28,669 249,428		32,927 252,495
Notes payable, less current maturities Other long-term liabilities		2.313 176,992		6,672 132,419
Deferred taxes	_	170,992	_	
Total liabilities	•	457,402		424,513
Commitments and Contingencies Series A mandatorily redeemable convertible preferred stock, \$0 31 par value, \$1,000,000 shares authorized; shares issued ar		90,720		80,603
outstanding 2001 and 2000 5,865,102 (liquidation value2001 \$100,970; 2000 \$93,060)		90,720	_	00,000
Stockholders' equity Preferred stock, \$0.0001 par value, 39,000,000 shares authorized, none issued and outstanding		_		
Class A common stock, \$0.0001 par value , 260,000,000 shares authorized, shares issued and outstanding 2001 66,147,794: 2000 65,626,063		7		7
Class B common stock, \$0.0001 par value, 40,000,000 shares authorized; shares issued and outstanding 2001 and 2000 27,678,533		3		3
Class C common stock, \$0.0001 par value, 25,000,000 shares authorized, shares issued and outstanding 2001 and 2000 21,983,392		2		2
Additional paid-in capital Deferred compensation	1,	097,617 (3,175)	1,	,092,865 (5,745)
Accumulated deficit	(107,059)		(31,147)
		987,395	1	,055,985
Less stock subscription nates receivable Treasury stock, Class A common stock, \$.0001 par value 2001, 3,684 shares: 2000 none		_		(608)
Total stockholders' equity		987,395	1	,055,377
rom scoanours equity			_	
	\$1,	535,517	≯ l,	,560,493

See Notes to Consolidated Financial Statements

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SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(MARKONE)

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30,2002

OR

 $\hfill\Box$ Transition report pursuant to section 13 or 15(d) of the securities exchange act of 1934

FOR THE TRANSITION PERIOD FROM ______TO

COMMISSION FILE NUMBER 1-15997

ENTRAVISION COMMUNICATIONS CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 95-4783236 (I.R.S. Employer Identification No.)

2425 Olympic Boulevard, Suite 6000 West Santa Monica, California 90404 (Address of principal executive offices) (Zip Code)

(310) 447-3870

(Registrant's telephone number, including area code)

NIA

(Former name, former address and former fiscal year, if changed since last report)

INDICATE BY CHECK MARK WHETHER THE REGISTRANT (1) HAS FILED AI REPORTS
REQUIRED TO BE FILED BY SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS

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PART I

FINANCIAL INFORMATION

ITEM 1. FINANCIAL, STATEMENTS

ENTRAVISION COMMUNICATIONS CORPORATION

CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

	September 30, 2002 (Unaudited)		December 31, 2001		
ASSETS					
Current assets Cash and cash equivalents	\$	12,174	\$	19,013	
Receivables:	•	,	Ψ	1,,010	
Trade, net of allowance for doubtful accounts of 2002 \$4,522; 2001 \$4,851 (including amounts due from Univision of 2002 \$823; 2001 \$599) Prepaid expenses and other current assets (including amounts due from related parties		49,449		44.143	
of					
2002 \$812; 2001 \$1,189)		6,339		6,308	
Deferred taxes		5,256		4,487	
Total current assets		73,218		73,951	
Property and equipment, net		183,072		181,135	
Intangible assets subject to amortization, net		137,208		59,805	
Intangible assets not subject to amortization, net		949,826		851,935	
Goodwill, net		283,826		361,679	
Other assets (including amounts due from related parties of 2002 \$634; 2001 \$322; and deposits					
on acquisitions of 2002 \$1,811; 2001 \$431)		14,780		7,012	
	\$	1,641,930	\$	1,535,517	
LIABILITIES, MANDATORILY REDEEMABLE PREFERRED STOCK AND STOCKHOLDERS' EQUITY					
Current liabilities Current maturities of long-term debt	\$	1,363	\$	3,341	
Advances payable, related parties	*	118	~	118	
Accounts payable and accrued expenses (including related parties of 2002 \$2,547; 2001		110		110	
\$1,699, which includes amounts due to Univision of 2002 \$1,674; 2001 \$1,145)		23,400		25,210	
Total current liabilities		24,881		28,669	
Notes payable, less current maturities		308,682		249,428	
Other long-term liabilities		1,923		2,313	
Deferred taxes		189,599		176,992	
Total liabilities		525,085		457,402	

Commitments and contingencies

Series A mandatorily redeemable convertible preferred stock, \$0.0001 par value, 11,000,000				
shares authorized; shares issued and outstanding 2002 and 2001 5,865,102		98,268		90,720
Stockholders' equity				
Preferred stock, \$0.0001 par value, 39,000,000 shares authorized; none issued and outstanding		_		
Class A common stock, \$0.0001 par value, 260,000,000 shares authorized; shares				
issued 2002 70,164,035,2001 66,147,794		7		7
Class B common stock, \$0.0001 par value, 40,000,000 shares authorized shares issued and				
outstanding 2002 and 2001 27,678,533		3		3
Class C common stock, \$0.0001 par value, 25,000,000 shares authorized; shares issued				
and		2		2
outstanding 2002 and 2001 21,983,392	1	.,142,286		1,097,617
Additional paid-in capital Deferred compensation	1	(1,433)		(3,175)
Accumulated deficit		(122,288)		(107,059)
	1	,018,577		987,395
Treasury stock, Class A common stock, \$0.0001 par value, 2002 5,101 shares; 2001 3.684	1	,010,077		707,375
shares				
Total stockholders' equity	1	,018,577		987,395
	\$ 1	,641,930	\$	1,535,517
	-		_	

Form 10-Q

See Notes to Consolidated Financial Statements

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